

GDT managed data center helps global transportation & freight service leader drive performance & slash costs by 25%

Customer challenges

Our customer had a legacy data center infrastructure with growing operational complexity. Aging infrastructure negatively impacted application and resource availability, stability, and performance.

The loss of critical technology personnel had left them without the knowledge and skillsets required to support next-generation technologies.

Furthermore, gaps in processes and procedures led to increased configuration errors and security risks. Meanwhile, their IT overhead costs exceeded the industry norm, impacting cash flow, lowering profitability, and weakening their ability to compete.

Customer requirements

- A custom, [managed data center](#) solution that could be delivered quickly with minimal business disruption.
- Alignment with global requirements to improve security, productivity, and process maturity.
- Ability to maintain their critical environment while providing a predictable OPEX consumption model

Solution: GDT cloud storage design assessment

As part of the engagement, GDT conducted a multiphase effort to ensure a smooth transition, which took approximately three months. During the discovery phase, GDT collaborated with customer stakeholders to understand the operating environment, explore the current challenges, and establish the full scope of service levels and devices included in the engagement.

About the customer

Our customer is a global leader in transportation manufacturing and freight services.



From a technology standpoint, GDT analyzed the customer's environment to assess the infrastructure and technology challenges. As part of the transition, GDT co-managed the environment alongside the customer's IT staff to understand their operating processes and procedures and gain deeper insights into the environment.

GDT then stabilized and optimized the customer's infrastructure, applying patches and updating software to increase performance and mitigate risk. GDT put additional resources in place to monitor the customer's environment, ensuring changes and updates did not result in unintended business impacts. Finally, as part of the steady state phase, GDT fully assumed responsibility for the customer's infrastructure.

Benefits

- 25% cost reduction in IT overhead
- Improved security posture
- Predictable OPEX consumption model
- Best-in-class processes and toolsets
- Increased performance, stability, and scalability
- Enhanced productivity and customer experience
- 24x7x365 support model with predictable SLAs

Dreaming of a modern, resilient infrastructure?

Make your vision a reality with GDT hybrid data center solutions. GDT connects the dots between your infrastructure and your business. Through [interactive assessments](#), our experts delve into your business to clarify your goals and challenges, expose gaps, prioritize opportunities, and build an actionable roadmap to success. We then partner with you to bring your vision to life through holistic solutions that deliver both business- and technology-focused outcomes, so you can maximize the value of your infrastructure and compete at a higher level.

[Explore Hybrid data center solutions](#)